



# What makes a **good** requirement?



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# What makes a **good** requirement?

What's so hard about developing good requirements?

Where requirement management tools can help

Which communication challenges will follow you everywhere

Why writing styles must change with digital requirements

How to support requirement authors and reviewers



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An IOGP programme



# What's so hard about developing good requirements?

## Objective

Unambiguity  
Verifiability  
Singularity

## Subjective

Communicating Context  
Aligning Terminology  
Ensuring Consistency

# What's so hard about developing good requirements?

## Objective

Unambiguity

Only one possible interpretation.

Verifiability

Can be proven by inspection, demonstration, test, or analysis.

Singularity

A self-contained statement including exactly one requirement.

# Why teams are adopting Requirement Management Tools

## Management Tool Benefits

Availability of Information

Flexible Workflows

Traceability

Reusability

Easier Version Control



# Which Communication Challenges Will Follow You Everywhere

No matter where your requirements are written or managed, there will always be a blank space where someone needs to describe what is required. It is in this space where ambiguity and assumption will create confusion and rework.



# Which Communication Challenges Will Follow You Everywhere

## Management Tool Benefits

Availability of Information

Flexible Workflows

Traceability

Reusability

Easier Version Control

## New Challenges

Data Transfer

Designing New Workflows

Training Employees

User Adoption

Changes to writing styles

# Why writing styles must change with digital requirements



Unambiguity  
Verifiability  
Singularity

## Pipeline Specification

### 5. Railroad Crossings

5.4 Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval and work on the railroad right of way shall be subject to their inspection. The Contractor shall bear all costs incurred.



# Why writing styles must change with digital requirements



Unambiguity  
Verifiability  
Singularity

## Pipeline Specification

### 5. Railroad Crossings

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# Why writing styles must change with digital requirements



Unambiguity  
Verifiability  
**Singularity**

## 5. Railroad Crossings

5.4.1 Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval.

5.4.2 Work on the railroad right of way shall be subject to their inspection.

5.4.3 The Contractor shall bear all costs incurred.

# Why writing styles must change with digital requirements



Unambiguity  
Verifiability  
Singularity

## 5. ~~Railroad Crossings~~

5.4.1 Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval.

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# Why writing styles must change with digital requirements



Unambiguity  
Verifiability  
Singularity

5.4.1 Where The Work Area is within 50m of a Railroad, The Contractor shall submit proposed pipeline plans to The Chief Railroad Engineer for approval.

5.4.2 Where The Work Area is on a Railroad Right of Way, The Chief Railroad Engineer shall perform an inspection of The Work.

5.4.3 The Contractor shall bear the cost of Railroad Crossing inspections.

# How to Support Requirement Authors and Reviewers



## Objective

Unambiguity  
Verifiability  
Singularity

Requires Direction



## Subjective

Communicating Context  
Aligning Terminology  
Ensuring Consistency

Requires Insight

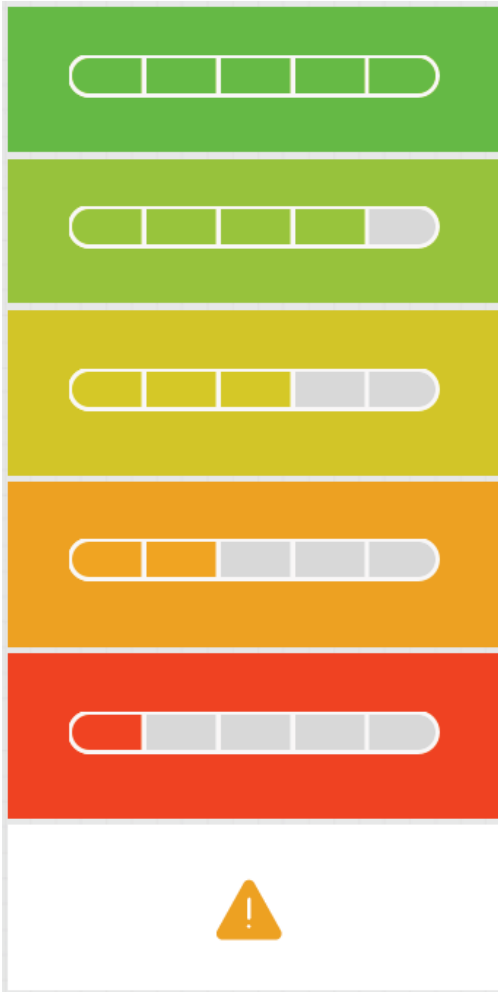
# Quality Score Summary



## Quality Score

## Reason for this Score

## Risk and Action



**No problems found** with this requirement that impact the Quality Score.

**Minor problems** with this requirement. May include:

- Excessive use of continuances
- No Directives (off by default)

**Major problem** with this requirement. May include:

- A single vague, subjective, or weak term
- A single negative imperative

**Multiple major problems** with this requirement. More than one:

- Vague, subjective, or weak terms and/or
- Negative imperatives

**Critical problems** with this requirement. May include:

- No imperative or multiple imperatives, and/or
- Several vague, subjective, or weak terms

**Quality Warnings** were found in this requirement. May include: Universal Quantifiers, Passive Voice, Incomplete Sentences, and/or Justification Information

### Very Low Risk

Includes exactly one imperative and uses clear, unambiguous terminology to express the requirement.

### Low Risk

These issues are generally low-risk but they make the requirements more difficult to work with and should be addressed.

### Medium Risk

The presence of these terms usually indicates that the meaning of the requirement will be ambiguous, and it may be difficult to test.

### High Risk

Having multiple quality issues within the same requirement heightens the risk of misinterpretation. This can lead to product failure or costly rework.

### Very High Risk

Requirements that have problems with the imperatives or more than two instances of problematic language represent the highest risk.

### Potential for Risk

The proper use of phrases identified in these categories depends on the context in which they are used. When these potential issues are found a warning will be shown but they do not impact the Quality Score.

# One-Click PDF Reports

Score: 1

■ No Imperatives  
■ Potential Impact Cleared  
■ Inconceivable Quantification  
■ Universal Quantifiers  
■ Passive Voice

[EC-LMR-HSI-110] Minimum Crew Loads: If applicable, Lunar Exploration Light Rover components and equipment that are intended to be operated by pressure-suited crew should require forces no greater than the "Minimum Crew Operations Loads" as defined in the appropriate data in Table B-17B in Appendix B of CxP 70024, Constellation Program Human-Systems Integration Requirements.

Terms:

Appendix	Constellation Program Human-Systems Integration Requirements	CxP	Lunar Exploration Light Rover components	Minimum Crew Operations Loads
Table B-17B	[EC-LMR-HSI-110] Minimum Crew Loads	appropriate data	equipment	forces

pressure-suited crew

EARS Templates: Unsanctioned Behaviors Non-Conforming

trigger applicable. Lunar Exploration Light Rover components greater than the "Minimum Crew Operations Loads" Human-Systems Integration Requirements.

Score: 5

■ Universal Quantifiers  
■ Passive Voice  
■ Verbs/To Be

[EC-LMR-HSI-120] Crew Contact Loads: If applicable, Lunar Exploration Light Rover components and equipment exposed to crew contact shall withstand a crew-induced load of 262 N over a 100 ms duration without creating a hazard to nearby crew.

Terms:

Term	Term
hazard	Lunar Exploration Light Rover components
crew contact	crew-induced load

EARS Templates: Unsanctioned Behaviors Non-Conforming

trigger applicable. Lunar Exploration Light Rover components crew contact

imperative shall

system response withstand a crew-induced load of 262 N over a 100 ms duration without creating a hazard to nearby crew.

Score: 1

■ Superfluous Influences  
■ Cross-Referencing Prompts  
■ Passive Voice

[EC-LMR-HSI-160] Dust Kick-up: The Lunar Exploration Light Rover shall be designed to limit dust from being kicked up on to the suited astronauts.

Terms:

Term	Term
Lunar Exploration Light Rover	[EC-LMR-HSI-160] Dust Kick-up
other equipment	suited astronauts

EARS Templates: Unsanctioned Behaviors Non-Conforming

system Lunar Exploration Light Rover

imperative shall

system response be designed to limit dust from being kicked up on to the suited astronauts.

QRA Rethink Requirements

qvscribe Document Name: Lunar Rover Requirements... Data Analyzed: April 29, 2021 at 1:49PM Configuration Name: \*QRA - Aerospace(1) Total Requirements Analyzed: 94

### Score Summary

Overall Score: 2 Number of Quality Warnings: 81

Score	# of Reqs.	Percentage	What should I do?
5	20	21%	
4	1	1%	
3	25	27%	
2	8	9%	
1	40	43%	

Report File Name: Lunar Rover Requirements Report  
Date Analyzed: April 29, 2021 at 1:49PM  
Configuration Name: \*QRA - Aerospace(1)  
Total Requirements Analyzed: 94

## Analysis Report

Document Name: Lunar Rover Requirements.docx

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Report File Name: Lunar Rover Requirements Report  
Date Analyzed: April 29, 2021 at 1:49PM  
Configuration Name: \*QRA - Aerospace(1)  
Total Requirements Analyzed: 94

# Custom Configurations

QVscribe

Active Configuration: QRA Default (1)

- Directives
- No Imperatives
- Negative Imperatives
- Optional Escape Clauses
- Vagues
- Universal Quantifiers
- Justification
- Optional Open Ended Clauses
- Superfluous Infinitives
- Cross Referencing Pronouns
- Immeasurable Qualifiers
- Non-Specific Temporal Words
- Multiple Imperatives
- Passive Voice
- Incomplete Sentence

Navigation: CLOSE, Problem Types, Term Consistency, Unit Consistency, Similarity, EARS Templates, Exclusion Prefixes, SEND FEEDBACK

QVscribe

Optional Escape Clauses

Active Configuration: QRA Default (1)

Enable Escape Clauses

Words and phrases that loosen the requirement specification and give latitude in implementation, reducing control and increasing risk. A proper requirement does not use optional words or phrases.

**ESCAPE CLAUSES PHRASE LIST**

Escape clauses phrase list is used only for the escape clauses problem type.

YOUR WORDS	EXAMPLE WORDS
should	should
so far as is possible	so far as is possible
to the extent necessary	to the extent necessary
to the extent practical	to the extent practical
where possible	where possible
could	could
might	might
occasional	occasional
sometimes	sometimes
possibly	possibly

Buttons: Add, Edit, Remove, Add Example Word

Navigation: CLOSE, Problem Types, Term Consistency, Unit Consistency, Similarity, EARS Templates, Exclusion Prefixes, SEND FEEDBACK



# QVscribe Integrations

QVscribe interfaces with virtually any database and runs directly within select requirements management tools.

Analysis configurations are automatically synced across all users and all versions of QVscribe to ensure consistent quality across your organization.

 **QVscribe**  
for Microsoft Word & Excel

 **QVscribe**  
for **POLARION**

 **QVscribe**  
for **DOORS Next**

 **QVscribe**  
for  **jama**  
software®



**Pipeline Specification**

**5. Railroad Crossings**

5.4 Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval and work on the railroad right of way shall be subject to their inspection. The Contractor shall bear all costs incurred.

5.4.1a Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval

5.4.2a Work on the railroad right of way shall be subject to **their** inspection.

5.4.3a The Contractor shall bear all costs incurred.

5.4.1b Where The Work Area is within 50m of a Railroad, The Contractor shall submit proposed pipeline plans to The Chief Railroad Engineer for approval.

5.4.2b Where The Work Area is on a Railroad Right of Way, The Chief Railroad Engineer shall perform an inspection of The Work.

5.4.3b The Contractor shall bear the cost of Railroad Crossing inspections.

QVscribe

Quality Analysis Consistency Similarity

Last Analyzed: September 29, 2023 at 4:25PM Issues: All Viewing 7 of 7

**Overall Quality Score** [Progress Bar] 5 Quality Warnings

Requirement	Score	Warnings
5.4 Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval...	[Red Progress Bar]	1
5.4.1a Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approv...	[Green Progress Bar]	1
5.4.2a Work on the railroad right of way shall be subject to their inspection.	[Yellow Progress Bar]	0
<b>Quality Score</b> <b>Problem Phrases</b> Contains cross-referencing pronouns      their		
EARS - Ubiquitous		
5.4.3a The Contractor shall bear all costs incurred.	[Green Progress Bar]	0
5.4.1b Where The Work Area is within 50m of a Railroad, The Contractor shall submit proposed pipeline...	[Green Progress Bar]	0
5.4.2b Where The Work Area is on a Railroad Right of Way, The Chief Railroad Engineer shall...	[Green Progress Bar]	0
5.4.3b The Contractor shall bear the cost of Railroad Crossing inspections.	[Green Progress Bar]	0

Repeat nouns in full instead of using pronouns to refer to nouns in other requirements

Back to Marking      Generate Report      Reanalyze All      Reanalyze Selected

AutoSave Off Pipeline Examples Excel Search

File Home Insert Page Layout Formulas Data Review View Automate Help **QVscribe**

QVscribe for Teams User: james License Pool: pool2 -QV1 System Requirements... Configuration

Mark Requirements Remove Marks Requirement Marking

Toggle Color Background Utilities

Place Requirement Template EARS

# Quality Analysis

## QVscribe for Excel

C4 Work on the railroad right of way shall be subject to their inspection and direction.

	A	B	C
1	Identifier	Artifact Type	Primary Text
2	5.4	Original	Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval and work on the railroad right of way shall be subject to their inspection. The Contractor shall bear all costs incurred.
3	5.4.1a	Split	Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval.
4	5.4.2a	Split	Work on the railroad right of way shall be subject to <b>their</b> inspection.
5	5.4.3a	Split	The Contractor shall bear all costs incurred.
6	5.4.1b	Requirement	Where The Work Area is within 50m of a Railroad, The Contractor shall submit proposed pipeline plans to The Chief Railroad Engineer for approval.
7	5.4.2b	Requirement	Where The Work Area is on a Railroad Right of Way, The Chief Railroad Engineer shall perform an inspection of The Work.
8	5.4.3b	Requirement	The Contractor shall bear the cost of Railroad Crossing inspections.

**QVscribe**

Quality Analysis Consistency Similarity

Last Analyzed: September 29, 2023 at 4:50PM Issues: All Viewing 7 of 7

**Overall Quality Score** ▲ 5 Quality Warnings

Requirement	Score	Warnings						
5.4 Plans for a proposed pipeline shall be submitted to the chief engineer of the rail...	<span style="color: red;">■</span>	▲ X						
5.4.1a Plans for a proposed pipeline shall be submitted to the chief engineer of the...	<span style="color: green;">■</span>	▲ X						
5.4.2a Work on the railroad right of way shall be subject to their inspection.	<span style="color: yellow;">■</span>	X						
<table border="1"> <thead> <tr> <th>Quality Score</th> <th>Problem Phrases</th> </tr> </thead> <tbody> <tr> <td>Contains cross-referencing pronouns</td> <td>their</td> </tr> <tr> <td colspan="2">EARS - Ubiquitous</td> </tr> </tbody> </table>			Quality Score	Problem Phrases	Contains cross-referencing pronouns	their	EARS - Ubiquitous	
Quality Score	Problem Phrases							
Contains cross-referencing pronouns	their							
EARS - Ubiquitous								
5.4.3a The Contractor shall bear all costs incurred.	<span style="color: green;">■</span>	X						
5.4.1b Where The Work Area is within 50m of a Railroad, The Contractor shall submit...	<span style="color: green;">■</span>	X						
5.4.2b Where The Work Area is on a Railroad Right of Way, The Chief Railroad Engin...	<span style="color: green;">■</span>	X						
5.4.3b The Contractor shall bear the cost of Railroad Crossing inspections.	<span style="color: green;">■</span>	X						

**Repeat nouns in full instead of using pronouns to refer to nouns in other requirements**


Back to Marking Generate Report Reanalyze All Reanalyze Selected

# QVscribe for DOORS Next



Requirements / | 10327 Pipeline Examples 



 Create

	Artifact Type	Contents	ID	Score
<input type="checkbox"/>	Heading	<b>1 PIPELINE SPECIFICATION</b>	10335	
<input type="checkbox"/>	Heading	<b>2 Railroad Crossings</b>	10336	
<input type="checkbox"/>	Requirement	2.4 Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval and work on the railroad right of way shall be subject to their inspection. The Contractor shall bear all costs incurred.	10328	
<input type="checkbox"/>	Feature	2.4.1a Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval.	10329	
<input type="checkbox"/>	Feature	2.4.2a Work on the railroad right of way shall be subject to their inspection.	10330	
<input type="checkbox"/>	Feature	2.4.3a The Contractor shall bear all costs incurred.	10331	
<input type="checkbox"/>	Requirement	2.4.1b Where The Work Area is within 50m of a Railroad, The Contractor shall submit proposed pipeline plans to The Chief Railroad Engineer for approval.	10332	
<input type="checkbox"/>	Requirement	2.4.2b Where The Work Area is on a Railroad Right of Way, The Chief Railroad Engineer shall have authority for the inspection of The Work.	10333	
<input type="checkbox"/>	Requirement	2.4.3b The Contractor shall bear the cost of Railroad Crossing inspections.	10334	

Showing 9 of 9 (100%)

Requirements Explorer

Project | Change project

Explorer

Add

- Requirements
  - Adaptive Cruise
  - Pacemaker
  - Oil and Energy
  - Lunar Rover
  - IT Procurement
  - Smart Doorbell
  - Engineering Requirements of a Vehicular C
  - EARS examples

Add tag | Cloud | List

### Pipeline Examples

Set • View details

Name	Description
5.4	Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval and work on the railroad right of
5.4.1a	Plans for a proposed pipeline shall be submitted to the chief engineer of the railroad for approval.
5.4.2a	Click to edit
5.4.3a	The Contractor shall bear all costs incurred.
5.4.1b	Where The Work Area is within 50m of a Railroad, The Contractor shall submit proposed pipeline plans to The Chief Railroad Eng
5.4.2b	Where The Work Area is on a Railroad Right of Way, The Chief Railroad Engineer shall have authority for the inspection of The W
5.4.3b	The Contractor shall bear the cost of Railroad Crossing inspections.

#### Edit field

Normal (..) Size

Source

**B I U S A A Ix**

Work on the railroad right of way shall be subject to their inspection.

Done Cancel

# QVscribe for Jama




# QVscribe for Polarion

Pipeline Examples < Default Spa x +


← → ↻ polarion4.qracorp.com

⚙️ ☆



**Requirements** ▾

🔍 Search

 James Carr  
**My Polarion**

▾ 📁 Default Space

- 📄 Index
- 📄 Adaptive Cruise
- 📄 IT Procurement
- 📄 Lunar Rover
- 📄 Oil and Energy
- 📄 Pacemaker
- 📄 Pipeline Examples
- 📄 Pipeline Specification
- 📄 Smart Doorbell






















▶ 📁 Features






▶ 📁 Master Specifications









▶ 📁 Reports


▶ 📁 Variants





















▾ Expand

<input type="checkbox"/> ID	Title	Req. Type	Severity
<input type="checkbox"/>  <b>REQU-669</b>	Plans for a proposed pipeline shall be submitted to the chief engineer	 Functional Requirement	 Must Have
<input type="checkbox"/>  <b>REQU-670</b>	Plans for a proposed pipeline shall be submitted to the chief engineer	 Functional Requirement	 Must Have
<input checked="" type="checkbox"/>  <b>REQU-671</b>	Work on the railroad right of way shall be subject to their inspection.	 Functional Requirement	 Must Have
<input type="checkbox"/>  <b>REQU-672</b>	The Contractor shall bear all costs incurred.	 User Requirement	 Must Have
<input type="checkbox"/>  <b>REQU-673</b>	Where The Work Area is within 50m of a Railroad, The Contractor shall	 User Requirement	 Should Have
<input type="checkbox"/>  <b>REQU-674</b>	Where The Word Area is on a Railroad Right of Way, The Chief Railroac	 User Requirement	 Should Have
<input type="checkbox"/>  <b>REQU-675</b>	The Contractor shall bear the cost of Railroad Crossing Inspections.	 Functional Requirement	 Should Have


 Edit   Save  Cancel  Open in Document

 **Description**

  **B** *I* U ~~ab~~  $x^2$   $x_2$  **A** **A** Segoe UI 10                  

Work on the railroad right of way shall be subject to their inspection.





## CURRENT: Pipeline Examples

### Quality Score Summary

SCORE	# OF REQ.	*PERCENTAGE	WHAT SHOULD I DO?
	1	14%	<b>Very High Risk</b> The requirement lacks an imperative, or contains multiple imperatives, and/or contains excessive vague terms. The requirement could also have multiple instances of low-risk errors such as excessive continuances, vague phases, etc which have a cumulative effect on the score. Consider rewriting the requirements or separating into multiple concise requirements.
	0	0%	<b>High Risk</b> Includes multiple instances of vague, subjective, or weak terms, and/or negative imperatives. Replace negative or ambiguous terms with clear and concise terms.
	1	14%	<b>Medium Risk</b> Includes a single instance of a vague, subjective, or weak term, and/or a single negative imperative. Replace the negative or ambiguous term with a clear and concise term.
	0	0%	<b>Low Risk</b> May include excessive use of continuances, and/or No directives. Check the flow and clarity of the requirement.
	5	71%	<b>Very Low Risk</b> Includes clear and unambiguous terminology to express the requirement.

Total # of Requirements

7

Score Summary ● Score Breakdown >

### Quality Warnings

WARNINGS	*PERCENTAGE	# FOUND
Incomplete Sentences	0%	0
Justification	0%	0
Passive Voice	43%	3
Universal Quantifier	29%	2

Total # of Quality Warnings

5

### Unit Consistency

# of Units

1

### Term Consistency

# of Terms

21

\* Percentages are based on the occurrences of each quality issue within all analyzed requirements. Note that these percentages are not correlated and will not generally add up to 100% (since some requirements have multiple issues and others may have none)



Overall Score:



Summary Dashboard

Quality Analysis

Term Consistency

Unit Consistency

Similarity

Send Feedback

Create Report



Return to Quality Review

REQUIREMENT I.D. : CSA-PE-3

Work on the railroad right of way shall be subject to their inspection.

2 All Alerts

QUALITY SCORE | CROSS-REFERENCING PRONOUNS

their

Reduce ambiguity by replacing pronouns such as "it", "other" and "both" with the proper unique name for the entity being referenced.

**Incorrect Example** If **it** drops below 6%, then the Alert System shall send a notification to the Mobile App.

**Correct Example** If the Backup Battery Level drops below 6%, then the Alert System shall send a Low Battery notification to the Mobile App.

EARS | COMPLIANT



Quality Score:



Cross-Referencing Pronouns 1

All Alerts 2

EARS Ubiquitous

Send Feedback

Return to Quality Review

REQUIREMENT I.D. : CSA-PE-6 

Where The Work Area is on a Railroad Right of Way, The Chief Railroad Engineer shall perform an inspection of The Work.

**1** All Alerts

**●** EARS | COMPLIANT

## Optional Feature

Optional features requirements apply only when an optional feature is present.

Where **<feature is included>**, the **<system> <imperative> <system response>**.

### TEMPLATE SECTION

<feature is included>

<system>

<imperative>

<system response>

### FOUND IN REQUIREMENT

The Work Area is on a Railroad Right of Way  
Chief Railroad Engineer

shall

have authority for the inspection of The Work




Quality Score:



All Alerts **1**

 EARS

**Optional Feature**

 Send Feedback

# How to Support Requirement Authors and Reviewers



Free Resource:  
Mastering Atomic  
Requirements in  
Engineering

<https://qracorp.com/datasheets>



# How to Support Requirement Authors and Reviewers



**Curious about how the JIP33 team elevated their diverse team of requirement engineers to an extraordinary level?**

**QRA's upcoming case study discusses JIP33's novel approach to requirement education and successful implementation of QVscribe.**

<https://qracorp.com/jip33>



An IOGP programme



# What makes a **good** requirement?

## Thank you!

If you'd like a recording of this presentation please send an email to the address below

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james.carr@qracorp.com



<https://qracorp.com/jip33>



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